GENDECODE

The future in skin improvement

Sepai Pioneers of customized skincare

- 2009 Sepai brought a new revolution to the world: customized skincare
- Our basic values: SEPAI
- S=Safety
- E= Efficacy
- P= Practical
- A=Advanced Skin Awakening; The causes of aging and the effect of aging treated from the rooth
- I= Individual Customization

NOW Sepai brings customization to a next level

• Causes and effect on the next level

Genes and SNP's

- What are genes and what is SNP's
- It is like a spelling error
- How are your genes expressed?
- Why is environment an influence on the expression of genes?

the categories:

1 • Skin Architecture & Wrinkles		20% 10w Risk	• 10%	•	▼ ● 30%	O 40%	O 50%	0 60%	O 70%	O 80%	0 90%	O 100%
≥ • Detoxification & Oxidative Stress	Ŕ	20% Medium Risk	•	•	● 30%	↓ 40%	O 50%	O 60%	O 70%	O 80%	O 90%	O 100%
3 • Intolerance & Inflamation		Ø 10% Low Risk	• • 10%	O 20%	O 30%	O 40%	O 50%	O 60%	0 70%	O 80%	O 90%	O 100%
4 • Regeneration & Vascular Tone	¥	70% High Risk	•	•	• 30%	● 40%	• 50%	● 60%	▼ ● 70%	O 80%	O 90%	O 100%
•••• 5 • Advanced Glycation	¥	X 100% High Risk	•	•	• 30%	● 40%	• 50%	● 60%	• 70%	● 80%	• 90%	▼ ● 100%
 ✔ 6 • Pigmentation & Hyperpigmentation 		0% Low Risk	• • 10%	O 20%	O 30%	O 40%	O 50%	O 60%	0 70%	O 80%	O 90%	O 100%

●●● optimum

Both copies of the gene are well written: the gen has a 100% probabilities to perform in optimum conditions.



One of the copies of the gene is well written : the gen has a 50% probabilities to perform in optimum conditions. Is the majority of the cases.

the gen :the misspelling

000 deficient

Both the copies of the gene are mispelled : the gen has a a high amount of probabilities to missperform. Important facts about genome and SNPs

- Thousands of scientifics are currently investigating the connection between SNPs and possible expressions.
- Studies might be contradictory at some point until more research is made on a specific SNP.
- This information is updated daily, and subject to new interpretations.
- This information is public, is a Cultural Heritage of Humanity and everybody has access to it.

Skin Architecture & Wrinkles: COLIAI • • • optimum collagen production ELN ••••• below normal elastin production

MMP3 ••••• below normal extracellular matrix degradation MMPr ••••• below normal tissue remodeling

30% Low Risk

This risk percentage implies that you may have a moderate risk of breakdown of collagen fibres, with a normal skin structure function.

Skin Architecture & Wrinkles:

COL1A1: Affects the quantity and quality of collagen fibers type I, fibril-forming collagen found in most connective tissues and is abundant in bone, cornea, dermis and tendon.

ELN: Affects the quantity and quality of fibers of Elastin, one of the two components of elastic fibers.

MMP1: Involved in the breakdown of the collagen in extracellular matrix in normal physiological processes, such as embryonic development, reproduction, and tissue remodeling. MMP is the trigger of the production of toxic residues that promote inflamation, spots and slows down celular detoxification.

MMP3: encondes an enzyme which degrades fibronectin, laminin, collagens III, IV, IX, and X, and cartilage proteoglycans. The enzyme is thought to be involved in wound repair, progression of atherosclerosis, and tumor initiation.

Skin Architecture & Wrinkles

advices:

COL1A1 and/or ELN

 $\bigcirc \bigcirc \bigcirc \bigcirc$ deficient

BUT..... If MMP1 and/or MMP3

 $\bigcirc \bigcirc \bigcirc \bigcirc$ deficient

Colagen induction therapies: Topical treatments + RF, Lighttherapy, LED, Laser

- More degradation than production is aprobability as light therapies also trigger MMPs.
- Higher risk of dermatitis and rosácea. If the VASCULAR category is affected, then higher chance. Thus avoid laser. Prefer IPL.
- If the DETOX category is affected is a double threat for patient. No light therapies.
- CHOOSE: topical treatments to downregulate the expression of MMPS.

Detoxification & Oxidative stress:

SOD2 OOO deficient clear mitochondrial free radicals

CAT ••••• optimum toxic substances degradation

GPX • • • optimum detoxificate hydrogen peroxide EPHXI • • • • below normal activation of detoxification

GSTM1 OOO deficient detoxification of oxidative stress

GSTTI **Optimum** detoxification of toxins

NQOI $\bullet \bullet \bigcirc$ below normal

coenzyme Q10 reduction



This risk percentage implies that you may have a suceptibility or a moderate risk of oxidative stress damage and the internal detoxification process of your cells.

Detoxification & Oxidative stress:

MsSOD: Encondes for the prod. of SOD, enzime that acts as an anti-inflamatory neutralizing oxigen free radicals to protect the mithochondria. Free radicals can generate wrinkles.

CAT: encodes for the production of its enzime that protects from oxidation of the hydrogen peroxide triggered by UV radiation and other sources, known to be responsable of the appearance of White hair, and irregular pigmentation. Catalase enzime also breaks down alcohol (drinks), fenol and formaldehide (sweeteners). A study proposes the crucial role of CAT and its allelic variants in oxidative stress-mediated pathogenesis of vitiligo.

NQO1: Regulates the reduction f the quinones to . coenzime Q10. Also degrades vitamine K3 and E. Has been associated to risk of hematotoxicity after exposure to benzene, susceptibility to various forms of cancer, AD, low stability of e p53 (tumor suppressor proteins), that indicates ressistance to chemotherapy.

Detoxification & Oxidative stress:

EHPX1: Encodes for a is a critical biotransformation enzyme that destrives EPOXY to be excreted from the body. Also associated with precalmpsia.

GPX: Encondes for the glutathione peroxidase that takes place in the detoxification of hydrogen peroxide, its main rol is to recycle the glutahtione once has already detoxified.

GSTT and GSTM: These genetic variations can change an individual's susceptibility to carcinogens and toxins as well as affect the toxicity and efficacy of certain drugs. Null mutations of this have been linked with an increase in a number of cancers, likely due to an increased susceptibility to environmental toxins and carcinogens.

Detoxification & Oxidative stress

advices:



- A weak category implies a difficulty to protect itself from radiation. Not recommended the sun exposure without SPF, do not expose to the whole sun spectrum (UVA,UVB, VISIBLE, IR, XR, etc). Not recommended exposure to pollutants, as they are all triggers of free radiclas.
- Food intake plays an important role on this category .
- Problems on DETOX are an impairment for the PIGMENTATION category. In the presence of hyperpigmentation, together with this category, Lasers may cause pigmentation rebound.

Detoxification & Oxidative stress



SOD, CAT or NQO1

000 deficient

GSTT and GSTM

 $\bigcirc \bigcirc \bigcirc \bigcirc$ deficient

 Increase topical and oral supplementation of the deficient enzime.

Detox phase II needs to be reinforced by the consumption of the BRASSICA family: he root (<u>rutabaga</u>, <u>turnip</u>), stems (kohlrabi), leaves (cabbage, collard greens, kale), flowers (cauliflower, broccoli), buds (Brussels sprouts, cabbage), and seeds (many, including <u>mustard seed</u>, and oil-producing rapeseed).

• Increase topical protection against phase II detox.

Detoxification & Oxidative stress

advices:

GPX,GSTs

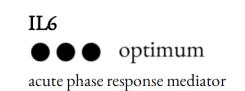
 $\bigcirc \bigcirc \bigcirc \bigcirc$ deficient

HPX1:

 $\bigcirc \bigcirc \bigcirc \bigcirc$ deficient

- Avoid radiation (RF, Laser,US) or increase oral and topical dose of de glutathione
- Avoid exposure to epoxides:painted plastic or metal surface, some hair dyes, some clothes, recently painted room.

Intolerance & Inflammation:



TNF ••••• optimum regulation of immune cells



This percentage implies a reduced risk of over-inflammation, so your risk of accelerated skin ageing due to the inflammation response is low.

Intolerance & Inflammation:

IL6: This gene encodes a cytokine that functions in inflammation and the maturation of B cells. Capable of inducing fever in people with autoimmune diseases or infections. The protein is primarily produced at sites of acute and chronic inflammation, where it is secreted into the serum and induces a transcriptional inflammatory response through interleukin 6 receptor, alpha. The functioning of this gene is implicated in a wide variety of inflammation-associated disease states, including suspectibility to diabetes mellitus and systemic juvenile rheumatoid arthritis. Is a marker for emergency.

TNF: encodes a multifunctional proinflammatory cytokine nvolved in the regulation of a wide spectrum of biological processes including cell proliferation, differentiation, apoptosis, lipid metabolism, and coagulation. This cytokine has been implicated in a variety of diseases, including autoimmune diseases, insulin resistance, and cancer. Is the mediator of tolerance.

Intolerance & Inflammation

advices:

- Weakness of the category shows a skin with auto-inmune acute responses. IL6 might indicate psoriasis or seborreic dermatitis. SNP in TNFa suggests to avoid treatments on fibroblasts regeneration.
- Problems on INTOLERASNCE are an impairment for the PIGMENTATION category.
- Possible signs of skin redness can be mistaken with problems in the inflamation or oxigenation category.

70% High

- Increase the topical dose of antiinflamatory susbtances not only to reduce intolerance but to reduce spots or uneaven pigmentation.
- In the presence of hyperpigmentation, together with this category, Lasers may cause pigmentation rebound.

Regeneration & Vascular Tone:

ACE • • • optimum blood vasoconstriction control

NOS3 OOO deficient vascular muscle relaxation AGT OOO deficient constriction of arteries and veins

BDKRB2 OOO deficient blood vasodilatation control



This risk percentage implies that you may have a suceptibility or an augmented risk of a deficient oxygen supply to the skin and poor microcirculation

Regeneration & Vascular Tone:

ACE: encodes an enzyme involved in catalyzing the conversion of angiotensin I into a physiologically active peptide angiotensin II. Angiotensin II is a potent vasopressor and aldosterone-stimulating peptide that controls blood pressure and fluid-electrolyte balance. This enzyme plays a key role in the renin-angiotensin system. Cardiovascular pathophysiologies.

NOS: A family of enzymes catalyzing the production of nitric oxide (NO) from L-arginine. NO is an important cellular signaling molecule. It helps modulate vascular tone, insulin secretion, airway tone, and peristalsis, and is involved in angiogenesis and neural development. It may function as a retrograde neurotransmitter. The SNP has a 2 readings:

NEGATIVE: preclampsia, ischemic heart disease, less sperma monility, less protection to environmental agressions.

POSITIVE: less hyperpigmentation under UV stress, lower melanogenesis.

Regeneration & Vascular Tone:

AGT: involved in maintaining blood pressure and in the pathogenesis of essential hypertension and preeclampsia. Mutations in this gene are associated with susceptibility to essential hypertension, and can cause renal tubular dysgenesis, a severe disorder of renal tubular development. Defects in this gene have also been associated with non-familial structural atrial fibrillation, and inflammatory bowel disease. Mechanism that controls pressure drops. Therefore Higher plasma angiotensin levels, and ultimately higher blood pressure leading to increased risk for hypertension associated disorders. · Increased risk of pre-eclampsia during pregnancy.

BDKRB2: The B2 receptor is a G protein-coupled receptor, increases intracellular free calcium and Gi inhibits adenylate cyclase. Furthermore, the receptor stimulates the mitogen-activated protein kinase pathways expressed in healthy tissues.

Regeneration & Vascular Tone

advices:

 Water and oxigen are transported to the skin through capilaries vases that act as a membrane that permeates electrolites to the dermis. A minimum fraction penetrates inside the cells (intracelular wáter) Other link to protein fibres and glycosaminoglicans creating a wáter reservoir (NMF) that accounts for 20-40% of the total body water. Just an infinitesimal amount of water passes through the dermis and finds a brick and mortar cell layered structure.

70% High

- Need to boost circulation to improve skin moisture
- Risk for varicous veins and problems in return circulation.

ACE OOO deficient glycemic control

TCF7L2 OOO deficient affects insulin sensitivity PPARG OOO deficient glucose metabolism regulation

Advanced Glycation:



This risk percentage implies that you may have a maximum risk of advanced glycation of collagen and elastin, with more rigid and less elastic fibers an imbalanced hydrolipid film.

Advanced Glycation :

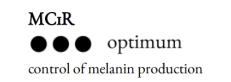
PPARG: regulates storage of fatty acids and glucose metabolism. Estimulates adipogenesis. SNP indicates: weight rebound after strict dieting, Genome-wide association analysis identifies C allele as a risk for type 2 diabetes and triglyceride levels.

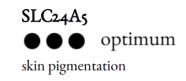
TCF7L2: strongly predicted future type-2 diabetes. The risk T allele was associated with impaired insulin secretion, incretin effects, and enhanced rate of hepatic glucose production.

Advanced Glycation :



- AVOID: Foods of animal origin, cook with high temperatures: fried or grilled, as ir increases the AGES (glycating substances) in food. Sugars in its natrual form or either cooked /baked, sugars that become of "dark color", included glucose, fructose, honey.
- Choose: Carbs of low digestion, vegetales, leguminose, raw food, low temperautre cooking, conocut fat to sweeten, stevia.
- Increase the amount of topical antiglycating products.





Pigmentation:



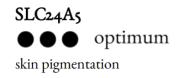
This risk percentage implies a lower genetic risk for hyperpigmentation phenomena.

Pigmentation:

MC1R: major stimulator of eumelanin pigmentation. SNP associated withmore responsive to some anesthetics and increased risk for melanomain red hair. Higher inflamation processes Laser or light therapies. Prefer the use of chemical peelings.

SLC24A5: is you have asian ancesters, Sequence variation in this gene has been associated with differences in skin pigmentation.

MCIR ••••• optimum control of melanin production





This risk percentage implies a lower genetic risk for hyperpigmentation phenomena.

Pigmentation now related to the other CATEGORIES MMPS below normal:triggers spots

DETOX below normal triggers age spots by accumulation of toxicity in the body

NOS deficient = induces a lower melanogenesis

CONCLUSSION: greater risk of spots and pigmentary rebound after light therapy treatments. Choose antiinflamatory options.

Nutrition What can we do?

- Every Gen Decode Rapport comes with nutrition advise
- This will be extended with Supplement Advise in the next training

ikin architecture & Wrinkles	Dosis	Actua en/ACTS ON	num	Detoxification & Oxidative stress	Dosis	Actua en/ACTS ON	num	Intolerance & inflamation	Dosis	Actua en/ACTS	num	Regeneration & Vascular tone Cardiovascular health	Dosis	
Acido alpha-lipoico	100-300 mg/d		1	Acido alpha-lipoico	100-300 mg/d	Induce fase II del proceso de detox	15	Quercetina	1,2-1,5 g/d	Control inflamacion y prevencion alergia	1	Acido alpha-lipoico	100-300 mg/d	36
8eta-Caroteno (Vitamina A)	1-3 mg/d	sintesis colageno	33	Preparado de papaya fermentada	3-6 g/d	Reduce estress oxidativo en la piel	10	Vitamina D	20-50 μg/d		-	Beta-Caroteno (Vitamina A)	1-3 mg/d	35
luscus aculeatus lusco	7-11 mg/d de ruscogenina	Anticelulitico	5	Gingko biloba "Ginkgo"	120-240 mg/d tópico	Reduce estress oxidativo en la piel	12	Allium sativum Ajo envejecido	1-1.2 g/d	Control inflamacion y prevencion	1.0	Ruscus aculeatus Rusco	7-11mg/d de ruscogenina	
Coenzima Q10	60-300 mg/d		34	Acido L-glutamico	0,2-2g/d	Induce fase II del proceso	3	Ruscus aculeatus	7-11 mg/d	alereia	:	5 Gingko biloba	120-240 mg/d	┝
Hngko biloba	120-240 mg/d		7	L-glicina	2-5 g/d	de detox Induce fase II del proceso	4	Coenzima Q10	de ruscogenina 60-300 mg/d		28	"Ginkgo" 8 Guarana	0.8-3 g/d	╀
Ginkgo" Lesculus hippocastanum	300-600 mg/d	Anticelulitico	8	L-metionina	0,5-2 g/d	de detox	5	Ginkgo biloba	120-240 mg/d			Aesculus hlppocastanum	300-600 mg/d	╀
castañero de Indias" -glicina	2-5 g/d		35	Sylibum marianum "cardo mariano"	200-400 mg/d		25	Extracto de te verde/blanco (55% EGCG & 90%	400 mg/d		41	"castañero de Indias" Lycopeno	25 mg/d	t
-metionina	0,5-2 g/d		36	N-acetylcisteina	500-800 mg/d	Induce fase II del proceso	6	polyphenol) A esculus hippocastanum	300-600 mg/d		9	Vitamina C	0,1-1 g/d	+
/itamina C	0,1-1 g/d	sintesis colageno	37	Selenio	55-200 µg/d	de detox Induce fase II del proceso	11	"castañero de Indias" Vitamina E	15-300 mg/d		10	Vitamina D	20-50 µg/d	╀
/itamina D	20-50 µg/d	sintesis colageno	9	Vitamina C	0,1-1 g/d	de detox Reduce estress oxidativo	26	emodina	oral		11	Vitamina E	15-300 mg/d	╀
/itamina E	15-300 mg/d	sintesis colageno	38	Spirulina	max 50g/d	en la piel	49	Curcuma	oral	Control inflamacion y prevencion	13	Allium sativum Ajo envejecido	1-1.2 g/d	T
ullium sativum Go envejecido	1-1.2 g/d		39	Zinc	10-25 mg/d		50	Eutrema Japonicum wasabi	oral	alernia Control inflamacion y prevencion	40	Curcumina	1,2-2,5 g/d	T
piralina	max 50g/d		25	Extracto de te verde/blanco (55% EGCG & 90% polyphenol)	400 mg/d		51	Zingiber officinalis jengibre	oral	Control inflamacion y prevencion	13	5 Spirulina	max 50g/d	
linc	10-25 mg/d		15	Quercetina	1,2-1,5 g/d		52	Cruciferas (Broccoli)	oral	Control inflamacion y prevencion	53	8 Cumarina	0,1 mg/kgpeso/d	Ī
Juercetina	1,2-1,5 g/d		12	Allium sativum Ajo envejecido	1-1.2 g/d		53	Cumarina	0,1 mg/kgpeso/d	Control inflamacion y prevencion	1:	Quercetina	1,2-1,5 g/d	
lloe vera	tópico	sintesis colageno	40	Curcumina + Piperina	1,2-2,5 g/d		54	Resveratrol	oral	Control inflamacion y prevencion alergia				
<i>Centella asiatica</i> Jotu kola	tópico	sintesis colageno Anticelulitico	41	Lycopeno	25 mg/d		55	Juglans regia nuez	oral	Control inflamacion y prevencion				Ī
Camellia Japonica	tópico	sintesis colageno	11	Vitamina E	15-300 mg/d	Reduce estress oxidativo en la piel	56	Corylus avellana Avellana	oral	Control inflamacion y prevencion				Ī
<i>henothera sp.</i> Magra	tópico	sintesis colageno	42	acido ferulico	oral	Reduce estress oxidativo en la piel	2	Beta-Caroteno (Vitamina A)	1-3 mg/d	alergia Control inflamacion y prevencion				T
hosphatidylserina	tópico	Evita rotura colageno por UV		Citrus x paradist Pomelo	oral (zumo)	Reduce estress oxidativo en la piel		Antocyanidinas	oral	Control inflamacion y prevencion alereia				
stradiol	tópico	Evita rotura colageno por UV	4	Coenzima Q10	ora1: 60-300 mg/d topico	Reduce estress oxidativo en la piel	7	L-glicina	2-5 g/d	Control inflamacion y prevencion alergia				
xtracto de Chlorella	tópico	Evita rotura colageno por UV	44	Antocyanidinas	oral	Reduce estress oxidativo en la piel	16	Aloe vera Aloe	tópico	Control inflamacion y prevencion alergia				
cido eicosapentaenoico (tipo de Imega-3)	tópico	Evita rotura colageno por UV	45	Euterpe oleracea Bayas de acai	oral	Reduce estress oxidativo en la piel	57	<i>Matriarca chamonilla</i> manzanilla dulce	tópico	Control inflamacion y prevencion				
irgothioneine	oral	Evita rotura	46	Heteroteca inuloides	tópico	Reduce estress oxidativo	58	Arnica montana	tópico	Control				t

And after 1 year using my gendecode program?

readaptation

- We need to reassess:
- Take pictures again
- Review formulas one by one, is the time to order for improvements- changes.
- Make a complete report of all the additional treatments that the customer have been taking during the year to check for positive or negative interactions
- Analyze the process to improve the results
- Restart the process and the follow up of each customer to

And after 1 year using my gendecode program?

- New questionnaire
- New pictures
- Try New fragrances
- Try New textures

tools

And after 1 year using my gendecode program?

- New adapted protocol
- New product formulations: different active ingredients, different textures and fragrances

delivery

Remember our commitment

- With Gendecode is impossible to have unsatisfied customers because:
- WE MODIFY THE PRODUCTS AS MANY TIMES AS POSSIBLE UNTIL WE FIND THE RIGHT FIT FOR THE CUSTOMER.

BOOK NOW YOUR NEXT TRAINING FOR SEPAI AND GENDECODE

SEPTEMBER 27 2018